

# Lake Pointe News

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## Upcoming Events

- May 12-15 WCR/NAR Midyear Meeting
- May 17 Business Resource Meeting Planet of the APP's
- May 23-26 Charity Poker Snookers
- June 21 Business Resource Meeting Top Producer Panel
- July 25 17th Annual Golf Outing
- August 16 Business Resource Mtg Working in the Clouds
- Sept 20 Mixer and 2012 Elections



[www.wcrlakepointe.com](http://www.wcrlakepointe.com)

Second Quarter 2011



Robbin Barnes, President

## *Our market is heating up... and so are our Chapter activities!*

*Dear Lake Pointers:*

*We've already conducted six great Business Resource Meetings on topics such as goal setting, face reading, Realtor taxes, mobile apps and our well received Top Producer Panel. Two more are scheduled for August and October—don't miss out on this awesome free education!*

*The 17th Annual Golf Outing is being organized as this issue is published, led by Committee Chairperson, Lois Whitaker. This year's outing proceeds will support our chapter's scholarship and educational programs, as well as **Solid Ground**, a Roseville homeless shelter. We still need sponsors for the outing... hole sponsors (4 levels), beverage cart sponsors, food sponsors — you name it, you can sponsor it!! During this economy there is great need in our community.*

*One of the features of our golf outing is the raffle we hold during dinner, This year's raffle will include gift baskets, golf equipment, and gift cards, among other items. We're proud to announce that all of the proceeds raised from ticket sales for the "Cooler of Cheer" will be donated to RPAC.*

*Round up your foursome and join in the fun! If you're not a golfer come for dinner/raffle and networking!*

*I hope to see all of you on the links at Scalawag's on July 25th!*

# **You ARE Ready!!**



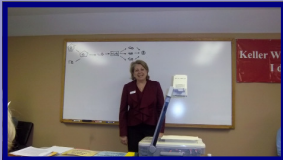
March Business Resource Meeting with Karen Ryan, Tax Saving Solutions



Great attendance at Ernie's It's Not What You Make It Is What You Keep! AMEN



Meeting Client Needs in 2011 presented by Jack Waller and NCI



Thank You Danuta Guster, Bank of America Con Ed Sponsor!



Our Panel: Flo Abke, Janis DeGregory, Tom Figlan & Ray Megie



Great participation with the Top Producer Panel, Tom Kotzian as Moderator



# Bill Martin speaks to Michigan WCR

The State Chapter meets three times a year to discuss the matters of the State. We were fortunate to have Bill Martin, Michigan Association of Realtors, Chief Executive Officer speak to our group at the WCR State spring meeting. We hope to have a good attendance at the next State meeting which will be held in Grand Rapids at the MAR convention.



The Women's Council of Realtors Lake Pointe Chapter were pleased to sponsor the Boys and Girls Clubs of Southeastern Michigan. Lake Pointe was honored with a Boy and Girls Club Plaque. Member, Keith Stonehouse was Mcee of the event.

Special thanks to Jack Waller, J.D. From NCI for a job well done! Jack provided his expertise for this years Continuing Education. The class was a custom class designed to help us meet our clients needs in 2011



