

Lake Pointe News

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Upcoming Events

- ⇒ **November 3-7, 2010**
National WCR Meeting &
NAR Convention
- ⇒ **November 16, 2010**
Past President's Luncheon
& Installation of Officers
Andiamo's St. Clair Shores
- ⇒ **December 3, 2010**
Holiday Luncheon &
Charity Auction
Grosse Pointe War Memorial



www.wcrlakepointe.com

Third Quarter 2010



Robbin Barnes, President

*Diversity is the one thing we all
have in common...celebrate it everyday.*

Dear Lake Pointers!

The leaves have fallen and our Holiday Luncheon Committee is meeting; two sure signs that fall has arrived! If you have never been to our Christmas Luncheon and Charity Auction you must go this year. It is our most spectacular and fun event and we raise a lot of money for our chapter and for charity. This year's event is on Friday, December 3rd at the beautiful Grosse Pointe War Memorial. I am counting on seeing you there!

Speaking of the Christmas Luncheon, the committee is looking for donations of decorated wreaths, trees and swags, along with raffle prizes and gift baskets. To donate personally or on behalf of your office or company, please call Christa Novaczyk at 586-416-3200 for details.

Your governing board will soon be traveling to New Orleans for National WCR meetings and The National Association of Realtors Convention. If any of you are going to attend and want to apply for one of our \$200 scholarships, please let me know.

I recently attended an awesome class at MCAR. Did you know they offer several FREE classes to members every week? I urge you to check out this benefit and take a class soon. Knowledge is power—get some! **ARE YOU READY??**

2011 Election Results

President - Robbin Barnes

President-Elect - Brenda Lee Szlachta

Vice President of Membership - Lori Jaglois

Recording Secretary - Pat Dery

Financial Secretary - Pat Uribe

The True Value of 86,400

Imagine there is a bank that credits your account each morning with \$86,400. It carries over no balance from day to day. Every evening, it deletes whatever part of the balance you failed to use during the day. What would you do? Draw out every cent, of course!

Each of us has such a bank. It's name is TIME. Every morning, it credits you with 86,400 seconds. Every night it writes off, as lost, whatever of this you have failed to invest to good purpose. It carries over no balance. It allows no overdraft. Each day, it opens a new account for you. Each night, it burns the remains of the day. If you fail to use the day's deposits, the loss is yours. There is no going back. There is no drawing against "tomorrow". You must live in the present day on today's deposits. Invest in so as to get from it the utmost health, happiness and success! The clock is running, make the most of today.



- * One Year—ask a student who failed a grade.
- * One Month—ask a mother who gave birth to a premature baby.
- * One Hour—ask the lovers who are waiting to meet.
- * One Minute—ask a person who missed the train.
- * One Second—ask a person who just avoided an accident.
- * One Millisecond—as the person who won a silver medal in the Olympics.

Respectfully submitted:
Cindy Manciero, Advantage Realty

Time is what we want most, but... what we use worst.
~William Pen

It is a fact:

- * Over 250,000 will be diagnosed this year with breast cancer
- * 1 in 8 = lifetime chance of developing breast cancer
- * Since 1990, research & early detection have decreased deaths by 2% each year
- * Thanks to donations, 2.5 million are survivors today.

These statistics are staggering. It hit very close to my family two and a half years ago when one of my four sisters was diagnosed with breast cancer. We felt helpless. It was then that we decided to do something about it. We walked for a second time with the Susan G. Komen 3-Day Walk for Breast Cancer raising over \$11,500 for the cause.

We are detecting breast cancer earlier and treating it more effectively. More women are living with, instead of dying from breast cancer. With research, we will be able to do better. To have success in this cause, it will take each one of us doing our part and giving generously to the charities.

Get mammograms and breast exams!



I AM THE CURE

It is with a full heart that I thank all of you who so generously donated your money and/or time to help make this years WCR Golf Outing such a success. Your contribution to the 3-Day was so greatly appreciated.

Warmly, Pat Uribe, Re/Max Suburban

Diversity

Respectfully Submitted:
Tom Kotzian, Keller Williams Lakeside

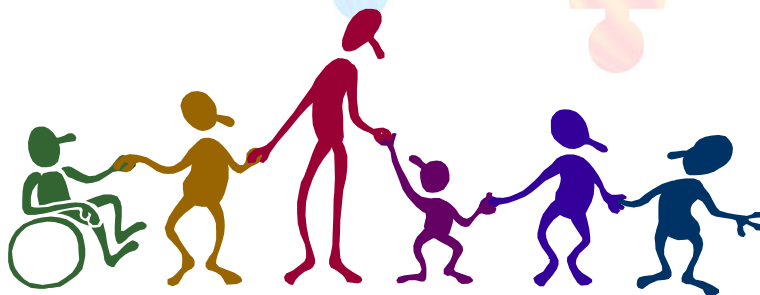
Diversity means more than just acknowledging or tolerating differences. **Diversity** is a set of conscious practices that involve:

- Understanding and appreciating interdependence of humanity, cultures and the natural environment.
- Practicing mutual respect for qualities and experiences that are different from our own.
- Understanding that diversity includes not only ways of being but also ways of knowing.
- Recognizing that personal, cultural and institutionalized discrimination creates and sustains privileges for some while creating and sustaining disadvantages for others.
- Building alliances across differences so that we can work together to eradicate all forms of discrimination.

Diversity includes, therefore, knowing how to relate to those qualities and conditions that are different from our own and outside the groups to which we belong, yet are present in other individuals and groups. These include, but are not limited to, age, ethnicity, class, gender, physical abilities and qualities, race, sexual orientation, as well as religious status, expression, educational background, geographical location, income, marital status, parental status and work experiences. Finally, **diversity** acknowledges that categories of difference are not always fixed but also can be fluid. It is important that we respect individual rights to self-identification and we recognize that no one culture is intrinsically superior to another.

While it is important to honor and appreciate the **diversity** among people in our business, it is equally important to honor and appreciate our similarities. By acknowledging the similarities and likenesses, we create a starting point for understanding and appreciating **diversity** in the work place. If you start by recognizing the ways in which you are similar to your business associates and the public you serve, you will build a base of understanding and acceptance that will withstand the differences that may result in conflict. People need people. Nobody makes it in this world alone. That is why we all have bellybuttons.

The truth is always closer to what we feel in our hearts than what we know in our heads. Listen to your heart and touch someone. People need more than “financial security”. They look to you for “psychic security”. They must know that you like them, respect them, understand them and accept them not only for their strong points, but also for their weaknesses. They want you to be fair. They must see that you have integrity and a set of values that they can depend on. They like to see you stand behind them when they are right and not anger easily when they are wrong. They want you to be honest with them.



**People need people.
They need you!**

2010 Election & Mixer



The ladies enjoying the WCR Lake Pointe Mixer



President Robbin Barnes explaining the election process



WCR Lake Pointe 2011 Line Officers



And the 50/50 raffle winner is... Lisa Lawson

2011 Sexy Men of Real Estate Calendar On Sale NOW!



Special thanks to our Sexy Men of Real Estate

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|----------------------|----------------------------|--|
| Mr. January | Chris Brown | Susan G. Komen, Race for the Cure |
| Mr. February | Michael Lee | Wounded Warrior Project |
| Mr. March | Zach Roberts | Michigan Humane Society |
| Mr. April | Terry Herish | Macomb County Special Olympics |
| Mr. May | Craig Aronoff, Esq. | Komen Race for the Cure "Suz-Cruise" |
| Mr. June | Randy Patti | Corp Christopher Kelly Willis Foundation |
| Mr. July | Kevin Stripling | Macomb County Rotating Emergency Foundation |
| Mr. August | Mike Blake | Team (McCREST) |
| Mr. September | Larry Cramer | MI PKU Alliance (Phyenylnktonuria) |
| Mr. October | Keith Reaume | March of Dimes |
| Mr. November | Randy Bidlofsky | Leukemia & Lymphoma Society |
| Mr. December | Scott Dagley | American Diabetes Association. |

Let It Snow!

Please join us for the Women's Council of Realtors Lake Pointe Chapter 17th Annual Holiday Luncheon & Auction

Friday, December 3, 2010
Gather at 11:00 am
Grosse Pointe War Memorial
32 Lake Shore Dr., GPF
\$35.00

RSVP to Brenda Lee
brendalee@thekeegroup.net



To succeed... you need to find something to hold on to, something to motivate you, something to inspire you.
~Tony Dorsett